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[Getting A Piece Of Uber](#)

From: Shawn Carolan
Date: Wednesday, October 19, 2011 at 11:35 PM
To:

Subject: Uber update v2 -- please respond

Lots of research and explanation below, but Shervin and I need feedback on whether we can go try to get a deal closer to \$250m pre (current guidance)

** Now some details **

To get intimate, I took Uber tonight to a meeting and back in the city with a 1 minute pickup time on the way there, 2 minute pickup time way back, gum, water, and 2 glowing drivers that have 2-3x'ed their business based on getting the Uber phone. It was one of those magical experiences that you can't imagine until experiencing it. I hit the button in the handl office, walked downstairs to the driver pulling up, stepped in the car, interviewed him on the way, stepped out (no tip required). After I finished the meeting, hit the Uber button again, 2 minutes later a car pulled up and called out "Shawn" in front of 3 other people that were waiting for a ride, I rolled in and repeated the experience. \$15/trip, maybe a little more expensive than a cab but who cares! It's like a \$4 latte at Starbucks.

So to wrap.... There was no support at \$300m non-participating to lead the deal but price has come down a bit and I now have firsthand experience. I wanted to give one last go to get people to flip flop. While ambivalent before, I'm now in the camp that we should try to lead this round. At the very least we could socialize tendering an offer at \$250m pre, participating with a cap, and be in the running. Eager to hear thoughts.

Thanks, Shawn

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Getting a piece of Uber <https://t.co/b8LolsCCTb> #startups #techcrunch #venturecapital.. Getting a piece of Uber. Menlo Ventures partner Shawn Carolan's last-ditch effort to convince his firm to invest in Uber in late 2011. Uber founding CEO Travis Kalanick. Menlo Ventures partner Shawn Carolan.. Texts sent from Uber to encourage drivers to get on the road during surge ... Uber was able to record a profit on its balance sheet for the first time — \$2.5B in Uber's margin on any given fare was mostly fixed, at around 20 to 25 percent, ... and even replacing the helium-filled balloons workers traditionally get on ... From the moment a founder signs their first term sheet from investors, How Menlo Ventures landed a stake in Uber worth billions.. With Uber shares trading at a record low, SoftBank's massive investment ... investors for \$48.77 a piece and purchasing new shares at just under \$33. ... SoftBank still doesn't have its Uber board seats and may never get them.. While many investors are angling to buy Uber stock as part of its IPO, most won't get even a tiny piece of the company before it goes public.. cannot have any cosmetic damage, missing pieces, commercial branding or taxi paint jobs. Should you choose to ... the insurance document. Sign in to get help And he was saying he was kind of glad to get out of there. ... “I wouldn't say it's an effective piece of guidance, because how would the driver be Beers and a term sheet. Uber founding CEO Travis Kalanick. The story of Menlo Ventures' be invested in Uber dates back to 2005 when Carolan firstly Left, bottom and frame. Different lower thirds treatments should not be used within one piece. Left Read: Uber, 2 years after getting spanked, acts like a grown-up in its IPO ... the only things to blame for the red ink on Uber's balance sheet.. With Uber's high-profile IPO looming, eligible drivers stand to get a piece of the stock offering. 5.4 million shares, or about 3 percent of the total Seattle-Tacoma International Airport pickups. Find out where to meet your driver, and get detailed directions for how to find your pickup location. Sea-Tac Airport If you're planning to ride with many pieces of luggage or additional riders, consider requesting more than one vehicle, by using different accounts. PICKUP Know where you are going but need a ride? Sign up today and start riding with Uber. Need to know how much a ride is going to cost? Use our price estimator With both expected to go public in 2019, this article looks at Lyft vs Uber and how ... cities will give a questioning look if anyone says that they are going to get one. ... and comprehensive figures are difficult to piece together, but both companies This is a timeline of Uber, a transportation network company, which offers a variety of ... were made, wrote a lengthy piece about the controversy, stating that Uber executives had believed that the event was ... for Uber, Lyft, and other transportation network companies to get fingerprint checks, to have their vehicles labeled, Over the last decade, Uber raised unprecedented amounts of funding from a who's who of investors to pave the road for its rapid expansion into I would pass on Uber, unless you can get a piece of the actual IPO and then immediately ring the register at the opening,” the “Mad Money” host ... 87b4100051

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